|  |
| --- |
| **SUMMARY**● **MBA in Entrepreneurship (Babson College 2020).**● Results-driven hands-on senior manager with 17+ years of experience at startup and Fortune 500 companies. ● Broad experience with the cloud and mobile computing, Real Estate and Telecommunications sectors.● Practical training in full stack web application design and development using React, JavaScript, NodeJS.● Familiar with the practical application of Artificial Intelligence and Machine Learning in business operations.● Adept at distilling and visualizing data using R, Python and Tableau to report customer research results.● Superior oral and written communicator accomplished at working with a variety of stakeholders. ● User-focused, highly intuitive, and inquisitive “voice of the customer” who listens, asks the right questions and builds consensus among stakeholders. |
| **EDUCATION** | **EXPERIENCE** |
| **Babson College**Boston, MA MBA in EntrepreneurshipCertificate in Advanced Mgt - Data Science(pending 2021)**Lambda School for Computer Science** Pleasanton, CASoftware Engineering **Learners Guild**Oakland, CASoftware Engineering **California State University East Bay**Hayward, CABachelor of Arts**University of Southern California**Los Angeles, CA Certificate in Real Estate Development**University of California Santa Cruz**Santa Clara, CA Certificates in Software Engineering MgtCertificates in Marketing**AT&T Data Communications Institute**Dublin, CACertificate in Data Communications | **Lambda School for CS SW Engineering Apprentice** Pleasanton, CA 2018**Learners Guild SW Engineering Apprentice** Oakland, CA 2017 **Eagle's Nest Innovations Co-Founder/CTO** San Francisco, CA 2012 – 2017 **The ANICON Group** **VP of Technology** San Francisco, CA 2012 **Meridian Management, LLC** **Director of Technology**Emeryville, CA 2010 – 2012 **MULTIPLE RE FIRMS** **Technology Consultant/RE Broker** San Francisco Bay Area, CA 2003- 2012 **DDM CONSULTANTS** **Founder/Principal Consultant**Oakland, CA 2001 – 2008 Selected Engagements **PANION NETWORKS** **Product Owner** Redwood City, CA **BAYVIEW SYSTEMS, INC.** **Product Owner** San Mateo, CA **PLAYBACK MEDIA CORP Product** **Owner** Redwood Shores, CA 2001 **PICTURETEL CORPSr. Product Manager** Andover, MA 1999 - 2001**STANFORD MEDICAL CENTER Sr. Technology Analyst** Palo Alto, CA 1998 - 1999 **NEW MEDIA CONSULTANTS Founder/Principal Consultant**Oakland, CA 1995 - 1998 **AT&T Product Manager** San Ramon**,** CA 1991 - 1995 |
| **HIGHLIGHTS** |
| Multiple Real Estate Engagement Accomplishments* Developed productivity tools for loan originators.
* Customized Salesforce.com and Zoho CRM solution for managing mortgage pipelines.
* Sourced private financing for real estate development projects from $1 million to $25 million dollars.
* **Created the *Loan Option Analyzer*** an application to automate loan product analysis and selection.
* **Designed *Mortgage Buddy*** an application to help loan originators manage loan transactions.
* **Designed and implemented *Lender Management System*** ***(‘LMS’)*** to organize loan products.
* **Designed *TitleCalc*** system to calculate title fees based on state, county and local laws and customs.
* Developed the ***Option ARM Workbook*** that compared Payment Option ARMs to Fixed Rate programs.

Playback Media Accomplishments* Led the UX team in a complete redesign of the UI utilizing user feedback and observation.
* Successfully managed 4 releases of eLearning Services, an HR compliance video delivery platform.

PictureTel Selected Accomplishments * Defined and designed new enterprise class IP-based video conferencing products.
* Reduced schedule slip for v1.0 of product from 14 weeks to 8 weeks in my first 10 days as PM.

Stanford Medical Center Selected Accomplishments * Designed and built reference digital video editing solution for endoscopic surgery videos.

New Media Consultants Selected Accomplishments * Prevented client’s loss of $350,000 in liquidated damages by managing the design and development of a data injection solution for an MPEG-2 Digital Video Broadcast system in less than 14 weeks.
* Conceived, designed, and championed *Diviwood[[1]](#footnote-1)*, a satellite-based system for transporting daily film production footage from remote shooting locations.

AT&T Selected Accomplishments * Championed, defined requirements, high-level design, service suite and critical strategic marketing elements for Pacific Bell Media Park **the world’s first networked multimedia production environment**.
* Designed and managed development of a billing data collection system for video conferencing servers.
 |

1. Diviwood™ is a concatenation of Digital Video Hollywood [↑](#footnote-ref-1)